



To grow our saas business we are looking for a

Sales Representative (m/f)

Enscape's goal is to enable architects to demonstrate their projects in a realistic manner without effort. Germany based Enscape uses real-time technology that works with Autodesk Revit and SketchUp.

Today some of the most famous architectural firms like KPF or

Foster+Partner already use Enscape to communicate their projects internally and externally.

We generate more interest and leads than we can handle with our staff. That is why we need you to help interested users become happy customers.

Responsibilities

- Calling leads during their Enscape trial period
- Converting leads into happy customers
- Delivering exceptional customer service
- Set a high standard in product presentation
- Represent Enscape in a professional and responsible manner when communicating with others, both inside and outside the company
- Represent Enscape on outbound events to collect high quality leads

Profile

- Sales experience (~3 years)
- Architectural Software knowledge
- Optional: Revit and/or SketchUp knowledge
- Strong communication skills and customer service experience required
- Positive, enthusiastic and passionate about the architectural industry
- Ability to understand and convey business issues and technical concepts
- Strong sense of team mentality and reliability
- Working from home

Karlsruhe, 17.05.2017

ENSCAPE™

www.enscape3d.com

Possible Start Date
Immediately

Job Location
Working from home

Amount
Full-Time

Questions
Thomas Schander
+49 721 / 132 060 60

Apply
jobs@enscape3d.com

The Role

Enscape is committed to hiring top talent for every job available. You get the opportunity to work on your own responsibility and to grow with the company. After two years on the market, Enscape is on its way to become market leader in the 3d real-time sector for architecture. You can help to achieve this. Together with our customer success manager and our local partners, you take care of the customers in the US. The goal is to accompany leads on their way to becoming customers. This involves promoting our product at international conferences. You become part of a strong team with passion for software and virtual 3D walkthroughs. We look forward to getting to know you.